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Sales Leadership Excellence

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As a sales leader, one of your most important jobs is to set a positive, self-confident tone. If great attitudes are what you want from those on your team, then learn the foundations for starting your personal process of great leadership!

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You'll cover key skills including finding the right sales people for your team, coaching for peak performance, and running powerful sales meetings.

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Bridging the divide between sales and management, this course is specifically tailored to the challenges faced in a sales leadership role.

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Working with our world class trainers, you will expand your leadership skill set, learn to recognize and foster talent in your team, and develop the expertise you need to take charge from day one. You'll be given useful tools to take with you as you lead your sales team to new heights!