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# High Performance Leadership

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Dale Carnegie's nine ways to High-Performance leadership

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Objectives • Lead and motivate others with Dale Carnegie's high-performance leadership principles • Coach individuals for cooperation and improved performance • Know the difference between being a Boss and a Leader • Lead and engage the three personality types: • Achiever • Vacationer • Hostage

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– To handle life's daily challenges. Having leadership skills allows you to find opportunities in all of life's situations and to be a leader to others. To achieve daily life goals one must depend on their leadership skills. Leaders know their way; they do not follow the crowd.

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Leadership skills are important traits to possess for displaying leadership skills will help you throughout your career, especially with clients, peers, upper-management, and employees. Many successful individuals rely on their peoples leadership abilities when it comes to making important decisions that impact their team, department, division or company. Understanding the importance of leadership skills helps you set the tone for your organization and inspire others to be committed rather than compliant.