

Dale Carnegie Course

# Dell Exclusive: 3-Day Dale Carnegie Executive Immersion Program

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For Dell Employees ONLY!

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Tailored for Dell with executive focus, this program develops: -Executive Presence -Skills to Influence other to Action -Transforming Communication Styles -Building Culture Through Praise -Inspirational Leadership -Thrive During Uncertainty -Less Tactical more high-level inspirational leadership - Grow Willing Leaders with Fresh Eyes -Willing to take Calculated Risks - Challenges Status Quo -Passionate, Presents and Communicates Well Tailored for AVL with executive focus, this program develops: -Executive Presence -Skills to Influence other to Action -Transforming Communication Styles -Building Culture Through Praise -Inspirational Leadership -Thrive During Uncertainty - Less Tactical more high-level inspirational leadership -Grow Willing Leaders with Fresh Eyes -Willing to take Calculated Risks -Challenges Status Quo - Passionate, Presents and Communicates Well

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Our research has shown that out of 107 graduates at different levels of the organization, 64 were promoted. Best yet, 40% of the promotions happened within 12 months of graduation from our core programs.

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MSW ASR Research performed an independent study and found Dale Carnegie Course graduates are more likely to be engaged than the general business population.