

Kỹ năng cá nhân

Strategies to Gain Buy-in

Trực tiếp

Persuade, lead, communicate, sell your vision across teams

Bạn sẽ học được những gì

Learn the four strategy zones for building buy-in

Tại sao bạn muốn học chương trình này

Organizations leverage skills across departments to provide updated products and services. It's a cost-effective way to utilize the strong abilities within the organization. But it also requires teams that are built across departments to work without a designated "boss". The person leading the work has high-visibility deliverables that depend upon their ability to communicate, motivate, persuade, and lead.

Chương trình này giúp gì cho bạn

The ability to lead dispersed teams through project completion is a highly valuable skill. Learn strategies that address your particular zone.