

Ledarskap

Coaching Sales People to New Levels of Performance

På plats

Driving Sales Team Results

Vad du kommer att lära dig

Workshop Objectives: How to understand what motivates each member of your team Learn the Cycle of Performance Improvement Gain the ability to give real-time feedback that inspires your team Build a powerful individual and team vision

Varför du behöver lära dig det

In order to reach your goals and objectives, it is vital that every member of your sales team is motivated and effective.

Hur det kommer att hjälpa dig

Keep your team focused on goals and results and create an inspired team.