

Vendas

# Free Seminar - Sales Effectiveness

Presencial

A free 2 hour seminar that will demonstrate how Dale Carnegie's proven sales process can result in more sales and satisfied customers

## **O que você vai aprender**

Participants will learn how to increase their sales by using the Dale Carnegie Proprietary Sales Model, as well as 'Questioning Model', for that important first meeting.

## **Por que você quer aprender**

Determination and desire alone are not enough when trying to win a sale. To be consistently successful sales people need a great sales process and enthusiasm to enable them to hit their targets and achieve your organisation's goals.

## **Como isso vai ajudar você**

By increasing your confidence and honing your skills you will learn how to create more sales, referrals and repeat business.