

Vendas

Free Seminar - Sales Effectiveness

Presencial

A free 2 hour seminar that will demonstrate how Dale Carnegie's proven sales process can result in more sales and satisfied customers

O que aprenderá

Participants will learn how to increase their sales by using the Dale Carnegie Proprietary Sales Model, as well as 'Questioning Model', for that important first meeting.

Por que precisa disso

Determination and desire alone are not enough when trying to win a sale. To be consistently successful sales people need a great sales process and enthusiasm to enable them to hit their targets and achieve your organisation's goals.

Resultados que vai atingir

By increasing your confidence and honing your skills you will learn how to create more sales, referrals and repeat business.