

Dale Carnegie Course

Dale Carnegie Leadership Experience Bundle

Presencial

What should high-potential leaders do to get the flywheel of leadership success turning as fast as possible? Gain the practical knowledge of academics, combined with personalized coaching, along with the energy and accountability of a group -- a three-fold approach that builds the skillset of an emerging leader. More importantly, it builds the mindset of a leader. High-potential leaders need to see themselves as capable, future executives. Dale Carnegie helps them gain the ingredients of leadership success, get personalized coaching, and do it collaboratively with a group in as little as 1 year. You'll attend four core Dale Carnegie seminars and gain access to a suite of resources and online learning programs designed to keep you motivated and innovative. Courses: The Dale Carnegie Course Leadership Training for Managers Winning with Relationship Selling | Leadership & Influence High Impact Presentations Resources: -How to Win Friends and Influence People (book) -How to Stop Worrying and Start Living (book) -The Quick and Easy Way to Effective Speaking (book) -Carnegie Knowledge Center including white papers and eBooks -Over 25 hours of live online (virtual) follow-on resources

O que aprenderá

In Phase 1, the Dale Carnegie Course, you'll learn how to build trust and motivate people to act, communicate clearly and manage stress. In Phase 2, Leadership Training for Managers, you'll discover how to build a culture of engagement. In Phase 3, Leadership & Influence, you'll establish trust, credibility, and communicate your value by focusing on customer-centric solutions. In Phase 4, High Impact Presentations, you'll become a master of clarity, learning to communicate to any audience with certainty, simplicity, and credibility.

Por que precisa disso

You'll be better equipped to perform as an influential communicator, problem-solver and focused leader. You'll be able to sell yourself and your ideas through highly focused communication strategies. You'll develop a team that's motivated and accountable. You'll strengthen interpersonal relationships, manage stress and handle fast-changing workplace conditions. And you'll

develop a take-charge attitude initiated with confidence and enthusiasm.

Resultados que vai atingir

You will tackle complex challenges, expand your ingenuity, and excel in building team harmony. By mastering Dale Carnegie's proven influence, communication and relationship techniques, you'll rise as a leader no matter your role. You'll use the new skills to become a more persuasive communicator, securing your place as a valued contributor. As you become more adept at influencing, you'll find yourself inspiring others to take initiative and innovate. Going up? It's your time to shine.