

Customer Service

# Customer Service Excellence

Presencial

## O que aprenderá

This training will show how your attitude during customer contact can make the difference. You will learn to project a friendly willingness to serve customers in a low-pressure, high-touch way in every customer interaction. Learn how to stay professional in emotional situations, beyond basic telephone courtesy. Follow a consistent process to resolve complaints and conflicts. Most importantly, discover how to truly engage customers and build enduring relationships.

## Por que precisa disso

## Resultados que vai atingir

The process will help you move beyond the daily challenges and hang-ups so that you can focus on building loyalty. Conflicts that once seemed overwhelming will seem simple, paving the way for delivering outstanding customer service. Your organization will gain a base of customers that feel valued and cared for in every interaction.