

セールス

# Winning with Relationship Selling: Free Preview

個人向け

Free Preview Session

## コースの特徴

Join us for this preview to learn more about Dale Carnegie's Sales Training philosophy and decide if Dale Carnegie Sales Training is right for you and your team. We'll uncover the most common pitfalls that salespeople make and discuss the difference between transactional and consultative selling.

## コースの狙い

We live in a world where collaboration, confidence and credibility are the way to connect with customers to increase business. It's important that we equip our teams with the tools to succeed in becoming a sales person and a trusted business partner. The sales preview is an inside look at training experience and a great opportunity to learn more about the sales process along the way.

## 期待できる効果

Learn more about practical, proven tools and best practices that will set you and your team apart from the competition.