

セールス

Repeat Sales Made Easy

個人向け

4 Hour Half Day Workshop

コースの特徴

You'll learn ways to turn customer complaints into opportunity, and to enhance the customer experience so they want to buy from you over and over again.

コースの狙い

It's easier to sell to existing customers than to create new customers. A focus on customer service makes repeat business a breeze.

期待できる効果

The tactics you'll learn will help you to increase sales through repeat, up-selling, and cross-selling to existing customers.