

セールス

Free Sales Training Seminar

個人向け

This FREE sales seminar will give you the confidence, enthusiasm, and tools to influence decision makers and maximize sales.

コースの特徴

This sales seminar gives interested sales professionals a brief illustration of the proprietary Dale Carnegie Training Selling Process - a time-tested method that yields increased sales and more satisfied customers. Whether you are a new hire or a seasoned sales executive, this session demonstrates sales techniques that help you better understand the sales process and boost your closing ratio. All this for... NO MONEY... FREE. Yes, you read that correctly.

コースの狙い

Successful sales professionals should always be searching for ways to improve their sales techniques, build their confidence and zeal, and close more deals. This seminar addresses each of these areas for improvement in a free session. Why would you NOT want to take advantage of that?

期待できる効果

Applying a logical and established sales process helps sales people identify and achieve their goals. This seminar explores the fundamentals of sales all wrapped up in a neat, free package!