

Capacità relazionali

Free Seminar - Winning Friends and Influencing People in Business

In aula

Based on the Dale Carnegie Course this seminar helps you master the communication skills necessary in today's demanding business environment. Time-tested skills and principles strengthen your inner voice, giving you the confidence to perform as a persuasive communicator, diligent problem solver, and focused leader. Gain techniques for developing a commanding attitude of your role.

Che cosa imparerai

You will learn to communicate more confidently, clearly, and concisely, and project an enthusiastic attitude. Discover ways to energize and engage listeners, and persuade people to act. You'll focus heavily on building trust and strengthening relationships to instill confidence and vibrancy in your workplace.

Perché vuoi impararlo

This course is designed for any professional, at any level, who wishes to optimise their performance, lead with conviction, and have a consistently positive effect on the bottom line. We will develop a foundation for success by exploring the power of persuasion, presenting ideas clearly, and cultivating lasting relationships. In short, you'll leave with a bounty of tools that make you a more professional, confident, and enthusiastic leader in today's workforce.

In che modo ti aiuterà

Overall, the Dale Carnegie Course will refocus your energy to become a more effective communicator, securing your place as a valued contributor in your organization. As you become a persuasive communicator and problem-solver, adept at managing stress and change, you'll find yourself setting an example for others who are inspired by initiative and innovation. The results are measurable. The results are long-term.