

Presentasi

The Art of Networking & Create Loyal Customers

Tatap Muka

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Apa yang akan akan pelajari

In the Art of Networking, participants will learn how to start conversations with confidence in interviews and at networking events; Show genuine appreciation and empower one another with peer strength-building; “Show Up” and deliver on personal visions with confidence, among other skills. In Create Loyal Customers, participants will increase customer loyalty through exceptional customer service; apply principles to exceed customer expectations; Build relationships using creative follow-up techniques.

Mengapa Anda ingin mempelajarinya

This makes it more important now than ever to make sure you know how to promote yourself in a way that offers unique, memorable, and people-oriented value to an organization so that you can stand out from the crowd. You will want to learn how to create loyal customers because it takes more to find a new customer than it does to keep an existing one. But retaining customers in a growing global market is no easy task. Today’s customers are educated, prepared and have more options than ever before.

Bagaimana ini akan membantu Anda

The Art of Networking provides you with the tools you need for getting to know people by building your networking skills and creates a web of champions for you and your journey to success. Turning customers into fans who are not only loyal, but also refer others, requires delivering exceptional customer service that exceeds expectations every time.