

Vente

Free Seminar - Sales Effectiveness

En personne

A free 2 hour seminar that will demonstrate how Dale Carnegie's proven sales process can result in more sales and satisfied customers

Ce que vous apprendrez

Participants will learn how to increase their sales by using the Dale Carnegie Proprietary Sales Model, as well as 'Questioning Model', for that important first meeting.

Pourquoi vous voulez l'apprendre

Determination and desire alone are not enough when trying to win a sale. To be consistently successful sales people need a great sales process and enthusiasm to enable them to hit their targets and achieve your organisation's goals.

Comment cela va vous aider

By increasing your confidence and honing your skills you will learn how to create more sales, referrals and repeat business.