

Leadership Training

Breakfast Workshop: Do you have a Sales Culture?

En présentiel

Culture Eats Strategy for Breakfast - Peter Drucker Come have breakfast with other sales leaders and attend the "Create a Sales Culture" seminar.

Ce que vous apprendrez

- How to create high standards that people want to live up to
- The elements of a sales process that creates deeper more lasting customer relationships
- Ways to move from metrics to inspiration
- The keys to create internal collaboration vs internal competition
- Coaching skills that improve performance without creating resentment

Pourquoi vous voulez l'apprendre

Comment cela va vous aider