

Dale Carnegie Course

# Network to Build Business Connections

Presencial

It has become accepted wisdom that six contacts are all that separate you from anyone else in the world. The proliferation of social and business contact groups and the rapid growth of on-line contact networks speak to the average person's need to be connected.

## **Lo que aprenderás**

You will learn how to utilize the secret to name remembering and build on your contacts.

## **Por qué lo deseas aprender**

You will discover which groups may be the best for you to join, rather than letting chance decide where you are going to spend your time and effort. Once you meet new people, you look at ways that you can build on those contacts and become a connecting point for others.

## **Cómo te ayudará**

You will expand your own network and you can benefit others by connecting your network to theirs.