

Presentaciones

# Breakfast Workshop: Influencing Upward

Presencial

Have you ever been in a situation where you feel like you just can't get through to your boss? Maybe you had what you thought was a breakthrough business idea get shot down before you could even really get into the details. Or maybe you know you could create a much better deliverable for a client if only given a few more days for the assignment. But when you ask your boss about extending the deadline, you're told there's no way that'll fly.

## Lo que aprenderás

Skills in "Managing Upward" or "Influencing Upward" to make your job easier and get ahead faster.

## Por qué lo deseas aprender

Here's the thing: It's not just your boss is difficult. In fact, being able to get your point across and communicate persuasively with your superiors is a critical workplace skill that you have to develop.

## Cómo te ayudará

To be an effective leader, you have to be a strong communicator. One of the most important areas of leading and communicating is with your own management.