

Verkaufstraining

Free Seminar - Create an Agile and Resilient Sales Team

Präsenzseminar

Free Seminar

Trainingsinhalte:

What customers want is changing – all the time, and this can make working in sales stressful and volatile. This seminar has been created to show you how to develop a sales team who can thrive and flourish in an uncertain environment, willing and able to adapt to whatever is thrown at them.

Nutzen des Trainings:

There's a famous quote 'Change is inevitable, growth is optional', and in order for your business to sustain and grow you need to develop a team that is faster, more confident, more enthusiastic and more innovative than ever before.

Ziele, die Sie mit dem Training erreichen werden:

You'll learn tools and techniques that will help your team be more adaptable and responsive, by building better, more trusted relationships with their customers. These skills will make them and you more customer focused rather than sales focused, which in return will deliver value to your clients creating more repeat business and referrals. The event will also include a preview of the Winning with Relationship Selling Course.