

Verkaufstraining

Create a Winning Sales Plan

Präsenzseminar

4 Hour Half Day Workshop

Trainingsinhalte:

You will learn how to identify targets, develop a lead generation and prospecting strategy, build a pipeline, and follow a sales process.

Nutzen des Trainings:

Sales reps with a plan increase their probability of success by many multiples.

Ziele, die Sie mit dem Training erreichen werden:

You will leave with a framework to follow that will give you greater self-confidence as a sales rep.