



Dale Carnegie

Online Course Schedule

May - September 2017

PRE-COURSE TRAINING (30-minute session)

TITLE	DATE	TIME (Eastern)
Kickoff to the Dale Carnegie Live Online Experience	Monday, May 01, 2017	4:00 PM - 4:30 PM
	Thursday, May 11, 2017	1:00 PM - 1:30 PM
	Wednesday, May 17, 2017	12:00 PM - 12:30 PM
	Tuesday, May 23, 2017	4:00 PM - 4:30 PM
	Friday, June 02, 2017	11:00 AM - 11:30 AM
	Wednesday, June 07, 2017	12:00 PM - 12:30 PM
	Friday, June 16, 2017	1:00 PM - 1:30 PM
	Thursday, June 22, 2017	2:00 PM - 2:30 PM
	Wednesday, June 28, 2017	4:00 PM - 4:30 PM
	Thursday, July 06, 2017	12:00 PM - 12:30 PM
	Tuesday, July 11, 2017	12:00 PM - 12:30 PM
	Monday, July 17, 2017	1:00 PM - 1:30 PM
	Thursday, July 27, 2017	11:00 AM - 11:30 AM
	Tuesday, August 01, 2017	4:00 PM - 4:30 PM
	Friday, August 11, 2017	2:00 PM - 2:30 PM
	Wednesday, August 16, 2017	10:00 AM - 10:30 AM
	Monday, August 21, 2017	1:00 PM - 1:30 PM
	Thursday, August 31, 2017	11:00 AM - 11:30 AM
Tuesday, September 05, 2017	2:00 PM - 2:30 PM	
Monday, September 11, 2017	3:00 PM - 3:30 PM	
Wednesday, September 20, 2017	12:00 PM - 12:30 PM	
Tuesday, September 26, 2017	4:00 PM - 4:30 PM	



LIVE ONLINE WEBINARS (1-hour sessions)

TITLE	DATE	TIME (Eastern)
Appeal to Buyer Motives to Close More Sales	Thursday, May 11, 2017	12:00 PM - 1:00 PM
	Wednesday, May 24, 2017	3:00 PM - 4:00 PM
	Monday, June 05, 2017	4:00 PM - 5:00 PM
	Friday, June 30, 2017	1:00 PM - 2:00 PM

**LIVE ONLINE WEBINARS (1-hour sessions)**

TITLE	DATE	TIME (Eastern)
Appeal to Buyer Motives to Close More Sales <i>(continued)</i>	Tuesday, July 11, 2017 Wednesday, July 26, 2017 Tuesday, August 01, 2017 Friday, August 25, 2017 Wednesday, September 06, 2017 Tuesday, September 19, 2017	11:00 AM - 12:00 PM 2:00 PM - 3:00 PM 4:00 PM - 5:00 PM 12:00 PM - 1:00 PM 11:00 AM - 12:00 PM 3:00 PM - 4:00 PM
Build a High Performing Virtual Team	Friday, May 19, 2017 Wednesday, June 07, 2017 Tuesday, June 27, 2017 Friday, July 21, 2017 Monday, August 07, 2017 Tuesday, August 22, 2017 Thursday, September 07, 2017 Tuesday, September 26, 2017	2:00 PM - 3:00 PM 11:00 AM - 12:00 PM 3:00 PM - 4:00 PM 12:00 PM - 1:00 PM 12:00 PM - 1:00 PM 10:00 AM - 11:00 AM 3:00 PM - 4:00 PM 11:00 AM - 12:00 PM
Create Your Work-Life Breakthrough	Friday, May 12, 2017 Tuesday, May 23, 2017 Thursday, June 15, 2017 Monday, June 26, 2017 Wednesday, July 05, 2017 Wednesday, August 02, 2017 Monday, August 21, 2017 Friday, September 08, 2017	2:00 PM - 3:00 PM 8:00 AM - 9:00 AM 2:00 PM - 3:00 PM 4:00 PM - 5:00 PM 2:00 PM - 3:00 PM 10:00 AM - 11:00 AM 11:00 AM - 12:00 PM 1:00 PM - 2:00 PM
Disagree Agreeably	Wednesday, May 03, 2017 Thursday, May 18, 2017 Tuesday, May 30, 2017 Thursday, June 08, 2017 Wednesday, June 21, 2017 Thursday, July 06, 2017 Monday, July 17, 2017 Wednesday, July 26, 2017 Tuesday, August 01, 2017 Thursday, August 17, 2017 Friday, August 25, 2017 Monday, September 11, 2017 Wednesday, September 27, 2017	4:00 PM - 5:00 PM 11:00 AM - 12:00 PM 1:00 PM - 2:00 PM 8:00 AM - 9:00 AM 4:00 PM - 5:00 PM 2:00 PM - 3:00 PM 11:00 AM - 12:00 PM 8:00 AM - 9:00 AM 12:00 PM - 1:00 PM 8:00 AM - 9:00 AM 2:00 PM - 3:00 PM 11:00 AM - 12:00 PM 4:00 PM - 5:00 PM
Dream Big, Focus Small: Achieve SMARTER Goals	Wednesday, May 10, 2017 Tuesday, May 23, 2017 Friday, June 09, 2017 Thursday, June 29, 2017 Thursday, July 20, 2017 Monday, July 31, 2017 Friday, August 11, 2017 Tuesday, August 22, 2017 Wednesday, September 13, 2017 Monday, September 25, 2017	11:00 AM - 12:00 PM 4:00 PM - 5:00 PM 2:00 PM - 3:00 PM 8:00 AM - 9:00 AM 10:00 AM - 11:00 AM 2:00 PM - 3:00 PM 3:00 PM - 4:00 PM 10:00 AM - 11:00 AM 12:00 PM - 1:00 PM 4:00 PM - 5:00 PM

**LIVE ONLINE WEBINARS (1-hour sessions)**

TITLE	DATE	TIME (Eastern)
Getting Results Without Authority	Tuesday, May 09, 2017 Friday, May 26, 2017 Tuesday, June 06, 2017 Wednesday, June 21, 2017 Thursday, June 29, 2017 Friday, July 07, 2017 Wednesday, July 19, 2017 Thursday, July 27, 2017 Tuesday, August 08, 2017 Friday, August 25, 2017 Tuesday, September 05, 2017 Thursday, September 21, 2017	3:00 PM - 4:00 PM 2:00 PM - 3:00 PM 4:00 PM - 5:00 PM 8:00 AM - 9:00 AM 1:00 PM - 2:00 PM 8:00 AM - 9:00 AM 3:00 PM - 4:00 PM 1:00 PM - 2:00 PM 8:00 AM - 9:00 AM 1:00 PM - 2:00 PM 12:00 PM - 1:00 PM 4:00 PM - 5:00 PM
How to Present Online	Tuesday, May 16, 2017 Tuesday, June 27, 2017 Thursday, July 20, 2017 Wednesday, August 16, 2017 Thursday, September 07, 2017	10:00 AM - 11:00 AM 2:00 PM - 3:00 PM 2:00 PM - 3:00 PM 11:00 AM - 12:00 PM 3:00 PM - 4:00 PM
Outstanding Customer Service	Tuesday, May 09, 2017 Thursday, May 25, 2017 Wednesday, June 07, 2017 Monday, June 19, 2017 Friday, July 21, 2017 Thursday, July 27, 2017 Wednesday, August 02, 2017 Thursday, August 24, 2017 Friday, September 08, 2017 Monday, September 18, 2017	4:00 PM - 5:00 PM 12:00 PM - 1:00 PM 3:00 PM - 4:00 PM 4:00 PM - 5:00 PM 10:00 AM - 11:00 AM 3:00 PM - 4:00 PM 1:00 PM - 2:00 PM 8:00 AM - 9:00 AM 12:00 PM - 1:00 PM 3:00 PM - 4:00 PM
Performance Reviews That Motivate	Thursday, May 04, 2017 Wednesday, May 17, 2017 Wednesday, May 31, 2017 Tuesday, June 13, 2017 Friday, June 23, 2017 Thursday, June 29, 2017 Friday, July 14, 2017 Monday, July 24, 2017 Thursday, August 03, 2017 Wednesday, August 16, 2017 Tuesday, August 29, 2017 Friday, September 08, 2017 Monday, September 18, 2017	8:00 AM - 9:00 AM 4:00 PM - 5:00 PM 3:00 PM - 4:00 PM 4:00 PM - 5:00 PM 8:00 AM - 9:00 AM 10:00 AM - 11:00 AM 11:00 AM - 12:00 PM 2:00 PM - 3:00 PM 9:00 AM - 10:00 AM 3:00 PM - 4:00 PM 4:00 PM - 5:00 PM 8:00 AM - 9:00 AM 2:00 PM - 3:00 PM
Powerful Conversations to Engage Your Workforce	Monday, May 08, 2017 Wednesday, May 24, 2017 Thursday, June 08, 2017 Tuesday, June 20, 2017 Friday, July 14, 2017 Tuesday, July 25, 2017 Monday, August 14, 2017 Thursday, August 24, 2017 Wednesday, September 13, 2017 Thursday, September 21, 2017	2:00 PM - 3:00 PM 4:00 PM - 5:00 PM 11:00 AM - 12:00 PM 8:00 AM - 9:00 AM 10:00 AM - 11:00 AM 2:00 PM - 3:00 PM 3:00 PM - 4:00 PM 11:00 AM - 12:00 PM 8:00 AM - 9:00 AM 3:00 PM - 4:00 PM

**LIVE ONLINE WEBINARS (1-hour sessions)**

TITLE	DATE	TIME (Eastern)
Present Complex Information	Friday, May 26, 2017 Tuesday, June 06, 2017 Thursday, June 22, 2017 Tuesday, July 11, 2017 Friday, July 28, 2017 Wednesday, August 09, 2017 Monday, August 21, 2017 Thursday, September 14, 2017 Thursday, September 28, 2017	1:00 PM - 2:00 PM 4:00 PM - 5:00 PM 2:00 PM - 3:00 PM 12:00 PM - 1:00 PM 2:00 PM - 3:00 PM 3:00 PM - 4:00 PM 12:00 PM - 1:00 PM 4:00 PM - 5:00 PM 4:00 PM - 5:00 PM
Present to Persuade	Tuesday, May 09, 2017 Monday, May 22, 2017 Thursday, June 01, 2017 Monday, June 26, 2017 Wednesday, July 12, 2017 Friday, July 21, 2017 Friday, August 04, 2017 Tuesday, August 15, 2017 Thursday, September 07, 2017 Tuesday, September 19, 2017	11:00 AM - 12:00 PM 12:00 PM - 1:00 PM 3:00 PM - 4:00 PM 3:00 PM - 4:00 PM 2:00 PM - 3:00 PM 11:00 AM - 12:00 PM 3:00 PM - 4:00 PM 11:00 AM - 12:00 PM 4:00 PM - 5:00 PM 03:00 PM - 4:00 PM
Present with Impact	Friday, May 05, 2017 Monday, May 15, 2017 Wednesday, May 31, 2017 Monday, June 12, 2017 Thursday, June 29, 2017 Friday, July 14, 2017 Monday, July 24, 2017 Tuesday, August 08, 2017 Monday, August 28, 2017 Friday, September 22, 2017	1:00 PM - 2:00 PM 3:00 PM - 4:00 PM 1:00 PM - 2:00 PM 4:00 PM - 5:00 PM 10:00 AM - 11:00 AM 2:00 PM - 3:00 PM 11:00 AM - 12:00 PM 11:00 AM - 12:00 PM 12:00 PM - 1:00 PM 11:00 AM - 12:00 PM
Remember Names to Build Better Professional Relationships	Tuesday, May 02, 2017 Wednesday, May 17, 2017 Tuesday, June 20, 2017 Monday, July 10, 2017 Tuesday, July 25, 2017 Thursday, August 10, 2017 Wednesday, August 23, 2017 Tuesday, September 12, 2017 Wednesday, September 27, 2017	4:00 PM - 5:00 PM 4:00 PM - 5:00 PM 11:00 AM - 12:00 PM 3:00 PM - 4:00 PM 8:00 AM - 9:00 AM 3:00 PM - 4:00 PM 12:00 PM - 1:00 PM 3:00 PM - 4:00 PM 12:00 PM - 1:00 PM
Secrets to Leading with Assertiveness	Wednesday, May 10, 2017 Tuesday, May 23, 2017 Thursday, June 08, 2017 Wednesday, June 21, 2017 Tuesday, June 27, 2017 Wednesday, July 12, 2017 Thursday, July 20, 2017 Thursday, August 03, 2017 Wednesday, August 23, 2017 Friday, September 15, 2017 Tuesday, September 26, 2017	4:00 PM - 5:00 PM 1:00 PM - 2:00 PM 11:00 AM - 12:00 PM 4:00 PM - 5:00 PM 8:00 AM - 9:00 AM 3:00 PM - 4:00 PM 8:00 AM - 9:00 AM 12:00 PM - 1:00 PM 3:00 PM - 4:00 PM 9:00 AM - 10:00 AM 2:00 PM - 3:00 PM

**LIVE ONLINE WEBINARS (1-hour sessions)**

TITLE	DATE	TIME (Eastern)
Succession Planning for You and Your Managers	Tuesday, May 16, 2017	2:00 PM - 3:00 PM
	Wednesday, June 14, 2017	3:00 PM - 4:00 PM
	Thursday, July 20, 2017	4:00 PM - 5:00 PM
	Wednesday, August 09, 2017	4:00 PM - 5:00 PM
	Tuesday, September 12, 2017	11:00 AM - 12:00 PM

**LIVE ONLINE WORKSHOPS (2- and 3-hour sessions)**

TITLE	DATE	TIME (Eastern)
Adjust to Change	Wednesday, May 24, 2017	3:00 PM - 5:00 PM
	Tuesday, June 13, 2017	2:00 PM - 4:00 PM
	Friday, June 23, 2017	8:00 AM - 10:00 AM
	Thursday, July 13, 2017	1:00 PM - 3:00 PM
	Wednesday, July 26, 2017	3:00 PM - 5:00 PM
	Tuesday, August 15, 2017	2:00 PM - 4:00 PM
	Wednesday, August 30, 2017	8:00 AM - 10:00 AM
	Friday, September 08, 2017	1:00 PM - 3:00 PM
	Tuesday, September 19, 2017	8:00 AM - 10:00 AM
Analyze Problems and Make Decisions	Wednesday, May 03, 2017	12:00 PM - 3:00 PM
	Friday, May 19, 2017	1:00 PM - 4:00 PM
	Thursday, May 25, 2017	8:00 AM - 11:00 AM
	Monday, June 05, 2017	2:00 PM - 5:00 PM
	Thursday, June 22, 2017	9:00 AM - 12:00 PM
	Wednesday, July 12, 2017	10:00 AM - 1:00 PM
	Friday, July 28, 2017	12:00 PM - 3:00 PM
	Monday, August 07, 2017	11:00 AM - 2:00 PM
	Tuesday, August 29, 2017	2:00 PM - 5:00 PM
	Friday, September 15, 2017	10:00 AM - 1:00 PM
Wednesday, September 27, 2017	1:00 PM - 4:00 PM	
Attitudes for Service	Monday, May 01, 2017	2:00 PM - 5:00 PM
	Thursday, May 11, 2017	10:00 AM - 1:00 PM
	Friday, May 26, 2017	12:00 PM - 3:00 PM
	Thursday, June 01, 2017	11:00 AM - 2:00 PM
	Monday, June 12, 2017	2:00 PM - 5:00 PM
	Tuesday, June 27, 2017	12:00 PM - 3:00 PM
	Thursday, July 06, 2017	1:00 PM - 4:00 PM
	Friday, July 21, 2017	8:00 AM - 11:00 AM
	Tuesday, July 25, 2017	2:00 PM - 5:00 PM
	Tuesday, August 08, 2017	9:00 AM - 12:00 PM
	Friday, August 18, 2017	9:00 AM - 12:00 PM
	Wednesday, August 30, 2017	11:00 AM - 2:00 PM
	Thursday, September 07, 2017	8:00 AM - 11:00 AM
	Wednesday, September 20, 2017	12:00 PM - 3:00 PM
Thursday, September 28, 2017	12:00 PM - 3:00 PM	

**LIVE ONLINE WORKSHOPS (2- and 3-hour sessions)**

TITLE	DATE	TIME (Eastern)
Building Your Power Team	Monday, May 01, 2017 Wednesday, May 17, 2017 Wednesday, June 21, 2017 Monday, July 24, 2017 Friday, August 11, 2017 Wednesday, August 23, 2017 Thursday, September 14, 2017 Wednesday, September 27, 2017	11:00 AM - 1:00 PM 12:00 PM - 2:00 PM 3:00 PM - 5:00 PM 1:00 PM - 3:00 PM 11:00 AM - 1:00 PM 3:00 PM - 5:00 PM 12:00 PM - 2:00 PM 3:00 PM - 5:00 PM
Coaching for Improved Performance	Thursday, May 04, 2017 Friday, May 19, 2017 Wednesday, May 31, 2017 Tuesday, June 06, 2017 Friday, June 16, 2017 Tuesday, June 27, 2017 Monday, July 10, 2017 Friday, July 21, 2017 Thursday, July 27, 2017 Wednesday, August 02, 2017 Friday, August 18, 2017 Monday, August 28, 2017 Tuesday, September 19, 2017 Friday, September 29, 2017	3:00 PM - 5:00 PM 1:00 PM - 3:00 PM 2:00 PM - 4:00 PM 3:00 PM - 5:00 PM 1:00 PM - 3:00 PM 3:00 PM - 5:00 PM 2:00 PM - 4:00 PM 11:00 AM - 1:00 PM 2:00 PM - 4:00 PM 8:00 AM - 10:00 AM 2:00 PM - 4:00 PM 3:00 PM - 5:00 PM 10:00 AM - 12:00 PM 1:00 PM - 3:00 PM
Compelling Sales Presentations	Wednesday, May 10, 2017 Friday, May 26, 2017 Tuesday, June 13, 2017 Monday, July 10, 2017 Friday, August 04, 2017 Monday, August 21, 2017 Wednesday, September 20, 2017	12:00 PM - 3:00 PM 1:00 PM - 4:00 PM 2:00 PM - 5:00 PM 2:00 PM - 5:00 PM 12:00 PM - 3:00 PM 12:00 PM - 3:00 PM 10:00 AM - 1:00 PM
Critical Thinking: Tools for Effective Action	Wednesday, May 10, 2017 Thursday, June 01, 2017 Friday, June 09, 2017 Tuesday, June 20, 2017 Thursday, July 06, 2017 Wednesday, July 19, 2017 Thursday, August 03, 2017 Friday, August 18, 2017 Monday, September 18, 2017	12:00 PM - 3:00 PM 8:00 AM - 11:00 AM 12:00 PM - 3:00 PM 2:00 PM - 5:00 PM 10:00 AM - 1:00 PM 2:00 PM - 5:00 PM 12:00 PM - 3:00 PM 1:00 PM - 4:00 PM 2:00 PM - 5:00 PM
Cross and Up Selling	Tuesday, May 09, 2017 Thursday, May 25, 2017 Friday, June 16, 2017 Monday, June 26, 2017 Thursday, July 06, 2017 Wednesday, July 26, 2017 Friday, August 04, 2017 Tuesday, August 22, 2017 Monday, September 11, 2017 Wednesday, September 27, 2017	10:00 AM - 1:00 PM 2:00 PM - 5:00 PM 9:00 AM - 12:00 PM 1:00 PM - 4:00 PM 9:00 AM - 12:00 PM 9:00 AM - 12:00 PM 10:00 AM - 1:00 PM 1:00 PM - 4:00 PM 2:00 PM - 5:00 PM 10:00 AM - 1:00 PM

**LIVE ONLINE WORKSHOPS (2- and 3-hour sessions)**

TITLE	DATE	TIME (Eastern)
Cultivate Power without Being Intimidating	Monday, May 08, 2017 Thursday, June 08, 2017 Tuesday, June 27, 2017 Monday, July 10, 2017 Friday, July 28, 2017 Thursday, August 24, 2017 Friday, September 01, 2017 Monday, September 18, 2017	1:00 PM - 4:00 PM 2:00 PM - 5:00 PM 10:00 AM - 1:00 PM 12:00 PM - 3:00 PM 9:00 AM - 12:00 PM 2:00 PM - 5:00 PM 9:00 AM - 12:00 PM 1:00 PM - 4:00 PM
Delegation	Monday, May 08, 2017 Tuesday, May 23, 2017 Friday, June 09, 2017 Monday, June 19, 2017 Wednesday, July 05, 2017 Thursday, July 20, 2017 Monday, July 31, 2017 Tuesday, August 08, 2017 Friday, August 25, 2017 Thursday, September 14, 2017 Tuesday, September 26, 2017	1:00 PM - 4:00 PM 2:00 PM - 5:00 PM 10:00 AM - 1:00 PM 11:00 AM - 2:00 PM 12:00 PM - 3:00 PM 2:00 PM - 5:00 PM 10:00 AM - 1:00 PM 12:00 PM - 3:00 PM 1:00 PM - 4:00 PM 2:00 PM - 5:00 PM 9:00 AM - 12:00 PM
Goal Setting and Accountability	Monday, May 08, 2017 Wednesday, May 24, 2017 Tuesday, June 20, 2017 Wednesday, July 12, 2017 Tuesday, July 25, 2017 Friday, August 18, 2017 Wednesday, September 06, 2017 Friday, September 22, 2017	11:00 AM - 1:00 PM 3:00 PM - 5:00 PM 3:00 PM - 5:00 PM 10:00 AM - 12:00 PM 2:00 PM - 4:00 PM 10:00 AM - 12:00 PM 12:00 PM - 2:00 PM 8:00 AM - 10:00 AM
How to Cold Call and Build New Customers	Wednesday, May 10, 2017 Friday, May 19, 2017 Wednesday, May 31, 2017 Thursday, June 15, 2017 Monday, June 26, 2017 Friday, July 07, 2017 Wednesday, July 19, 2017 Tuesday, July 25, 2017 Wednesday, August 02, 2017 Monday, August 14, 2017 Tuesday, August 29, 2017 Friday, September 08, 2017 Tuesday, September 19, 2017 Monday, September 25, 2017	2:00 PM - 5:00 PM 12:00 PM - 3:00 PM 11:00 AM - 2:00 PM 10:00 AM - 1:00 PM 2:00 PM - 5:00 PM 10:00 AM - 1:00 PM 2:00 PM - 5:00 PM 1:00 PM - 4:00 PM 2:00 PM - 5:00 PM 12:00 PM - 3:00 PM 10:00 AM - 1:00 PM 12:00 PM - 3:00 PM 2:00 PM - 5:00 PM 1:00 PM - 4:00 PM

**LIVE ONLINE WORKSHOPS (2- and 3-hour sessions)**

TITLE	DATE	TIME (Eastern)
Lead Change Effectively	Tuesday, May 02, 2017 Friday, May 12, 2017 Monday, May 22, 2017 Thursday, June 01, 2017 Friday, June 16, 2017 Thursday, June 29, 2017 Wednesday, July 12, 2017 Monday, July 17, 2017 Thursday, July 27, 2017 Thursday, August 03, 2017 Wednesday, August 16, 2017 Monday, August 21, 2017 Tuesday, August 29, 2017 Wednesday, September 13, 2017 Friday, September 29, 2017	12:00 PM - 2:00 PM 8:00 AM - 10:00 AM 2:00 PM - 4:00 PM 3:00 PM - 5:00 PM 8:00 AM - 10:00 AM 1:00 PM - 3:00 PM 8:00 AM - 10:00 AM 2:00 PM - 4:00 PM 9:00 AM - 11:00 AM 3:00 PM - 5:00 PM 1:00 PM - 3:00 PM 12:00 PM - 2:00 PM 8:00 AM - 10:00 AM 2:00 PM - 4:00 PM 12:00 PM - 2:00 PM
Leading Across Generations	Wednesday, May 03, 2017 Thursday, May 18, 2017 Friday, May 26, 2017 Tuesday, June 06, 2017 Thursday, June 22, 2017 Friday, June 30, 2017 Thursday, July 13, 2017 Monday, July 24, 2017 Tuesday, August 15, 2017 Thursday, August 31, 2017 Tuesday, September 05, 2017 Friday, September 22, 2017	11:00 AM - 1:00 PM 2:00 PM - 4:00 PM 8:00 AM - 10:00 AM 1:00 PM - 3:00 PM 12:00 PM - 2:00 PM 8:00 AM - 10:00 AM 2:00 PM - 4:00 PM 2:00 PM - 4:00 PM 10:00 AM - 12:00 PM 3:00 PM - 5:00 PM 11:00 AM - 1:00 PM 1:00 PM - 3:00 PM
Managing Conflict in the Workplace	Monday, May 08, 2017 Thursday, May 25, 2017 Friday, June 02, 2017 Tuesday, June 13, 2017 Wednesday, June 28, 2017 Thursday, July 13, 2017 Monday, July 31, 2017 Wednesday, August 09, 2017 Friday, August 25, 2017 Monday, September 11, 2017 Tuesday, September 26, 2017	12:00 PM - 3:00 PM 8:00 AM - 11:00 AM 1:00 PM - 4:00 PM 11:00 AM - 2:00 PM 8:00 AM - 11:00 AM 9:00 AM - 12:00 PM 2:00 PM - 5:00 PM 10:00 AM - 1:00 PM 12:00 PM - 3:00 PM 1:00 PM - 4:00 PM 12:00 PM - 3:00 PM
Managing Customer Expectations	Friday, May 05, 2017 Friday, May 12, 2017 Thursday, May 18, 2017 Tuesday, June 06, 2017 Monday, June 19, 2017 Friday, July 14, 2017 Thursday, July 27, 2017 Wednesday, August 09, 2017 Monday, August 28, 2017 Tuesday, September 12, 2017	12:00 PM - 3:00 PM 8:00 AM - 11:00 AM 2:00 PM - 5:00 PM 10:00 AM - 1:00 PM 10:00 AM - 1:00 PM 12:00 PM - 3:00 PM 8:00 AM - 11:00 AM 11:00 AM - 2:00 PM 12:00 PM - 3:00 PM 8:00 AM - 11:00 AM

**LIVE ONLINE WORKSHOPS (2- and 3-hour sessions)**

TITLE	DATE	TIME (Eastern)
Managing Workplace Stress	Friday, May 12, 2017 Monday, May 22, 2017 Friday, June 02, 2017 Thursday, June 15, 2017 Tuesday, June 27, 2017 Tuesday, July 11, 2017 Wednesday, July 26, 2017 Friday, August 11, 2017 Tuesday, August 22, 2017 Wednesday, September 13, 2017 Monday, September 25, 2017	12:00 PM - 3:00 PM 11:00 AM - 2:00 PM 8:00 AM - 11:00 AM 1:00 PM - 4:00 PM 10:00 AM - 1:00 PM 2:00 PM - 5:00 PM 11:00 AM - 2:00 PM 9:00 AM - 12:00 PM 1:00 PM - 4:00 PM 10:00 AM - 1:00 PM 11:00 AM - 2:00 PM
Meetings that Work	Thursday, May 11, 2017 Tuesday, May 23, 2017 Wednesday, June 07, 2017 Thursday, June 15, 2017 Monday, July 10, 2017 Friday, July 28, 2017 Thursday, August 10, 2017 Monday, September 11, 2017 Wednesday, September 20, 2017	3:00 PM - 5:00 PM 10:00 AM - 12:00 PM 3:00 PM - 5:00 PM 8:00 AM - 10:00 AM 10:00 AM - 12:00 PM 1:00 PM - 3:00 PM 10:00 AM - 12:00 PM 12:00 PM - 2:00 PM 9:00 AM - 11:00 AM
Negotiations: A Human Relations Approach	Wednesday, May 03, 2017 Monday, May 15, 2017 Thursday, June 08, 2017 Tuesday, June 20, 2017 Monday, July 17, 2017 Wednesday, July 26, 2017 Tuesday, August 08, 2017 Thursday, August 24, 2017 Wednesday, September 06, 2017 Thursday, September 21, 2017	11:00 AM - 1:00 PM 11:00 AM - 1:00 PM 2:00 PM - 4:00 PM 10:00 AM - 12:00 PM 10:00 AM - 12:00 PM 3:00 PM - 5:00 PM 1:00 PM - 3:00 PM 9:00 AM - 11:00 AM 3:00 PM - 5:00 PM 11:00 AM - 1:00 PM
Overcoming Workplace Negativity with Enthusiasm	Wednesday, May 03, 2017 Friday, June 02, 2017 Thursday, June 22, 2017 Thursday, July 27, 2017 Monday, August 07, 2017 Thursday, August 31, 2017 Tuesday, September 12, 2017 Friday, September 29, 2017	1:00 PM - 4:00 PM 12:00 PM - 3:00 PM 2:00 PM - 5:00 PM 1:00 PM - 4:00 PM 12:00 PM - 3:00 PM 2:00 PM - 5:00 PM 11:00 AM - 2:00 PM 12:00 PM - 3:00 PM
Secrets of Motivation	Friday, May 05, 2017 Wednesday, May 17, 2017 Thursday, June 01, 2017 Tuesday, June 13, 2017 Wednesday, June 21, 2017 Friday, July 07, 2017 Wednesday, July 19, 2017 Wednesday, August 09, 2017 Monday, August 21, 2017 Friday, September 15, 2017 Thursday, September 28, 2017	8:00 AM - 10:00 AM 3:00 PM - 5:00 PM 10:00 AM - 12:00 PM 8:00 AM - 10:00 AM 2:00 PM - 4:00 PM 12:00 PM - 2:00 PM 2:00 PM - 4:00 PM 8:00 AM - 10:00 AM 2:00 PM - 4:00 PM 8:00 AM - 10:00 AM 2:00 PM - 4:00 PM

**LIVE ONLINE WORKSHOPS (2- and 3-hour sessions)**

TITLE	DATE	TIME (Eastern)
Strategic Planning Essentials: Prepare for Future Success	Monday, May 15, 2017 Friday, June 16, 2017 Thursday, July 20, 2017 Wednesday, August 16, 2017 Monday, September 11, 2017	1:00 PM - 4:00 PM 12:00 PM - 3:00 PM 9:00 AM - 12:00 PM 2:00 PM - 5:00 PM 2:00 PM - 5:00 PM
Successful Public Speaking	Tuesday, May 02, 2017 Friday, May 12, 2017 Tuesday, May 30, 2017 Monday, June 05, 2017 Thursday, June 15, 2017 Friday, June 30, 2017 Tuesday, July 11, 2017 Wednesday, July 19, 2017 Friday, July 28, 2017 Monday, August 07, 2017 Wednesday, August 16, 2017 Tuesday, August 29, 2017 Friday, September 15, 2017 Tuesday, September 26, 2017	12:00 PM - 3:00 PM 12:00 PM - 3:00 PM 2:00 PM - 5:00 PM 12:00 PM - 3:00 PM 1:00 PM - 4:00 PM 10:00 AM - 1:00 PM 2:00 PM - 5:00 PM 10:00 AM - 1:00 PM 12:00 PM - 3:00 PM 2:00 PM - 5:00 PM 9:00 AM - 12:00 PM 12:00 PM - 3:00 PM 1:00 PM - 4:00 PM 10:00 AM - 1:00 PM
Transforming Customer Complaints into Opportunities	Tuesday, May 09, 2017 Thursday, May 25, 2017 Monday, June 12, 2017 Wednesday, June 28, 2017 Friday, July 14, 2017 Wednesday, July 26, 2017 Thursday, August 10, 2017 Monday, August 28, 2017 Friday, September 15, 2017 Thursday, September 28, 2017	9:00 AM - 12:00 PM 10:00 AM - 1:00 PM 12:00 PM - 3:00 PM 2:00 PM - 5:00 PM 10:00 AM - 1:00 PM 1:00 PM - 4:00 PM 8:00 AM - 11:00 AM 11:00 AM - 2:00 PM 12:00 PM - 3:00 PM 2:00 PM - 5:00 PM
Unleash the Power of Mentoring In your Organization	Wednesday, May 10, 2017 Monday, June 05, 2017 Friday, June 23, 2017 Thursday, July 13, 2017 Wednesday, August 09, 2017 Thursday, September 14, 2017	10:00 AM - 12:00 PM 2:00 PM - 4:00 PM 10:00 AM - 12:00 PM 9:00 AM - 11:00 AM 10:00 AM - 12:00 PM 3:00 PM - 5:00 PM
Virtual Meetings that Engage	Tuesday, May 16, 2017 Wednesday, June 14, 2017 Wednesday, July 19, 2017 Monday, August 14, 2017 Thursday, September 21, 2017	1:00 PM - 3:00 PM 2:00 PM - 4:00 PM 11:00 AM - 1:00 PM 3:00 PM - 5:00 PM 12:00 PM - 2:00 PM

**LIVE ONLINE SEMINARS** (6- to 12-hour programs consisting of between two and six consecutive weekly sessions)

TITLE	DATE	TIME (Eastern)
Confident, Assertive, In Charge: Developing the Attitudes of Leadership <i>(Four consecutive weekly 3-hour sessions)</i>	Tuesday, May 02, 2017 Thursday, June 08, 2017 Monday, July 10, 2017 Friday, August 11, 2017 Wednesday, September 06, 2017	2:00 PM - 5:00 PM 12:00 PM - 3:00 PM 1:00 PM - 4:00 PM 11:00 AM - 2:00 PM 1:00 PM - 4:00 PM
Dale Carnegie® Sales Training: Winning with Relationship Selling (Live Online) <i>(Six consecutive weekly 2-hour sessions)</i>	Tuesday, May 02, 2017 Wednesday, June 07, 2017 Thursday, July 13, 2017 Thursday, August 10, 2017 Wednesday, September 13, 2017	3:00 PM - 5:00 PM 12:00 PM - 2:00 PM 12:00 PM - 2:00 PM 3:00 PM - 5:00 PM 12:00 PM - 2:00 PM
Expert Online Trainer Bootcamp <i>(Four consecutive weekly 2-hour sessions)</i>	Tuesday, June 06, 2017 Friday, September 08, 2017	10:00 AM - 12:00 PM 10:00 AM - 12:00 PM
How to Communicate with Diplomacy and Tact <i>(Four consecutive weekly 3-hour sessions)</i>	Thursday, May 04, 2017 Tuesday, May 16, 2017 Monday, June 05, 2017 Friday, June 23, 2017 Thursday, July 06, 2017 Tuesday, July 18, 2017 Wednesday, August 09, 2017 Thursday, September 07, 2017	12:00 PM - 3:00 PM 1:00 PM - 4:00 PM 11:00 AM - 2:00 PM 1:00 PM - 4:00 PM 2:00 PM - 5:00 PM 10:00 AM - 1:00 PM 1:00 PM - 4:00 PM 9:00 AM - 12:00 PM
How to Win Friends and Influence Business People <i>(Four consecutive weekly 3-hour sessions)</i>	Thursday, May 04, 2017 Wednesday, June 07, 2017 Tuesday, July 11, 2017 Monday, August 07, 2017 Thursday, September 07, 2017	2:00 PM - 5:00 PM 10:00 AM - 1:00 PM 2:00 PM - 5:00 PM 2:00 PM - 5:00 PM 11:00 AM - 2:00 PM
Leading Virtual Teams <i>(Two consecutive weekly 3-hour sessions)</i>	Friday, May 05, 2017 Wednesday, May 17, 2017 Monday, June 19, 2017 Tuesday, July 11, 2017 Friday, July 21, 2017 Monday, August 07, 2017 Wednesday, August 23, 2017 Wednesday, September 06, 2017 Friday, September 22, 2017	1:00 PM - 4:00 PM 11:00 AM - 2:00 PM 2:00 PM - 5:00 PM 2:00 PM - 5:00 PM 11:00 AM - 2:00 PM 1:00 PM - 4:00 PM 9:00 AM - 12:00 PM 2:00 PM - 5:00 PM 11:00 AM - 2:00 PM
A Manager's Guide to Sustainable Employee Engagement <i>(Three consecutive weekly 2-hour sessions)</i>	Thursday, May 04, 2017 Wednesday, May 17, 2017 Monday, June 05, 2017 Thursday, June 15, 2017 Friday, July 07, 2017 Monday, July 17, 2017 Tuesday, August 08, 2017 Thursday, August 17, 2017 Friday, September 01, 2017 Wednesday, September 20, 2017	10:00 AM - 12:00 PM 3:00 PM - 5:00 PM 1:00 PM - 3:00 PM 3:00 PM - 5:00 PM 10:00 AM - 12:00 PM 1:00 PM - 3:00 PM 2:00 PM - 4:00 PM 10:00 AM - 12:00 PM 12:00 PM - 2:00 PM 3:00 PM - 5:00 PM

**LIVE ONLINE SEMINARS** (6- to 12-hour programs consisting of between two and six consecutive weekly sessions)

TITLE	DATE	TIME (Eastern)
Marshall Goldsmith - What Got You Here Won't Get You There <i>(Two consecutive weekly 3-hour sessions)</i>	Tuesday, May 02, 2017 Monday, May 15, 2017 Friday, June 02, 2017 Tuesday, June 13, 2017 Thursday, July 13, 2017 Monday, July 24, 2017 Friday, August 04, 2017 Tuesday, August 22, 2017 Wednesday, September 06, 2017 Thursday, September 21, 2017	11:00 AM - 2:00 PM 2:00 PM - 5:00 PM 12:00 PM - 3:00 PM 10:00 AM - 1:00 PM 1:00 PM - 4:00 PM 12:00 PM - 3:00 PM 10:00 AM - 1:00 PM 2:00 PM - 5:00 PM 2:00 PM - 5:00 PM 11:00 AM - 2:00 PM
Step Up to Leadership <i>(Two consecutive weekly 3-hour sessions)</i>	Tuesday, May 09, 2017 Monday, May 15, 2017 Thursday, June 01, 2017 Wednesday, June 07, 2017 Friday, June 23, 2017 Monday, July 10, 2017 Tuesday, July 18, 2017 Friday, August 04, 2017 Tuesday, August 15, 2017 Wednesday, August 23, 2017 Tuesday, September 05, 2017 Monday, September 18, 2017	12:00 PM - 3:00 PM 2:00 PM - 5:00 PM 8:00 AM - 11:00 AM 12:00 PM - 3:00 PM 11:00 AM - 2:00 PM 2:00 PM - 5:00 PM 9:00 AM - 12:00 PM 11:00 AM - 2:00 PM 2:00 PM - 5:00 PM 1:00 PM - 4:00 PM 12:00 PM - 3:00 PM 10:00 AM - 1:00 PM
Time Management <i>(Four consecutive weekly 3-hour sessions)</i>	Monday, May 01, 2017 Tuesday, June 06, 2017 Wednesday, July 12, 2017 Thursday, August 10, 2017 Tuesday, September 05, 2017	2:00 PM - 5:00 PM 12:00 PM - 3:00 PM 10:00 AM - 1:00 PM 2:00 PM - 5:00 PM 1:00 PM - 4:00 PM
Trusted Advisor Bootcamp <i>(Six consecutive weekly 2-hour sessions)</i>	Friday, May 05, 2017 Wednesday, June 07, 2017 Tuesday, July 11, 2017 Thursday, August 03, 2017 Friday, September 01, 2017	11:00 AM - 1:00 PM 2:00 PM - 4:00 PM 10:00 AM - 12:00 PM 1:00 PM - 3:00 PM 11:00 AM - 1:00 PM
Winning Leadership: Engage, Align, and Get Results <i>(Four consecutive weekly 3-hour sessions)</i>	Thursday, June 08, 2017 Wednesday, August 02, 2017 Tuesday, September 05, 2017	12:00 PM - 3:00 PM 11:00 AM - 2:00 PM 2:00 PM - 5:00 PM

Dates shown are the start dates of the consecutive weekly sessions of each seminar program.

Due to the high demand for our Live Online training, we frequently add dates to the schedule. All dates and times are subject to change. For the most up to date schedule please visit www.DaleCarnegieDigital.com.



On-Demand Training

Self-Paced Courses

Presentations That Influence People

This powerful self-paced program that enables you to create a complete persuasive presentation online from concept to printout. A certified Dale Carnegie Trainer teaches you by video in segments while you build your presentation. The Trainer directs you to test your knowledge with a brief quiz and other interactive exercises. You complete the course and build an entire presentation in one hour or less!

Communicate to Lead - Module 1 - Types of Communication

In this session we analyze the different communication types and commit to applying the right type of communication in the appropriate business setting. Improve your relationships, impact and influence on others by understanding and applying these key concepts.

Communicate to Lead - Module 2 - Communication Filters

Our communication is impaired by different forms of "filtering." These filters affect our ability to get our message across clearly. In addition, they impede the message that is being communicated from others to us. Learn to identify and manage filters to be role models of effective communication.

Communicate to Lead - Module 3 - Levels of Listening

Some elements of interaction we can control; some we cannot. One of the things in our control is our ability to listen attentively and empathetically. As leaders, we can have a profound impact on our employees and the culture of the organization by increasing our levels of listening.

Animated Carnegie Tales Videos

Carnegie Tales: Secrets of Success in the Digital Age (Animated Short Video Collection)

These ten short video animations are common, humorous scenes from the digital age that illustrate principles and provide tips you can apply to improve your relationships, influence and success.

1. Introduction
2. Expand your influence
3. Advance your career by surrendering the credit
4. Win friends by becoming genuinely interested
5. Lead others more effectively
6. Expand your leadership influence
7. Improve accountability and results
8. Improve employee engagement
9. Advance your career through emotional savvy
10. Magnify Improvement



The Dale Carnegie Live Online Experience

Live Online training from Dale Carnegie breaks the mold of lecture-format webinars – every participant actively contributes to the session: speaking to the instructor, chatting with participants, completing activities, and much more! It's two-way online engagement like you've never experienced before!

- All courses are delivered by Dale Carnegie Certified Live Online Trainers and Producers.
- All courses are delivered using the Adobe Connect platform. This includes more than just polls and audio discussion – we use ALL the platform has to offer including text chat, whiteboard activities, breakout rooms, and more!
- Technical and customer support is available a half hour before and during your virtual program.
- Access to our online learning portal provides program participant manuals, course completion certificates, and the ability to transfer to other dates or sign-up for additional programs.
- An extensive calendar, with most programs running several times a month.

Dale Carnegie offers a variety of online training options for individuals or corporate teams



Live Online Webinars

- 1-Hour virtual instructor-led sessions utilizing chat, whiteboard tools and polling
- Fast-paced interactive exchange of timely skills
- Participants engage through interactive tools addressing outcomes and "How To's"



Live Online Workshops

- 2-Hour and 3-Hour virtual instructor-led sessions utilizing chat and voice interaction, whiteboard tools, polling, and breakout rooms
- Skills development with emphasis on relevant business examples and collaboration
- Individualized coaching from the trainer and ongoing feedback from participants
- Breakout Rooms: Participants are given the chance to put skills and new processes to practice in small groups within the Adobe Connect platform



Live Online Seminars

- Includes all of the Workshop features listed above
- Two to six sessions, held on the same day on consecutive weeks
- Deep-dive skills development boot camps with emphasis on business examples and collaboration



On-Demand Training

- Self-Paced e-learning modules for anytime learning

See our short video, What is Dale Carnegie Live Online Training here:
<http://www.dalecarnegie.com/online-training/live-online-course-reviews/>