



# Online Course Schedule

January - March 2018

Pre-Course Training (30-minute session)		
TITLE	DATE	TIME (Eastern)
Kickoff to the Dale Carnegie Live Online Experience	Friday, January 5, 2018	2:00 PM - 2:30 PM
	Thursday, January 11, 2018	10:00 AM - 10:30 AM
	Wednesday, January 24, 2018	1:00 PM - 1:30 PM
	Tuesday, January 30, 2018	11:00 AM - 11:30 AM
	Thursday, February 8, 2018	3:00 PM - 3:30 PM
	Wednesday, February 14, 2018	10:00 AM - 10:30 AM
	Tuesday, February 20, 2018	12:00 PM - 12:30 PM
	Monday, February 26, 2018	3:00 PM - 3:30 PM
	Thursday, March 8, 2018	11:00 AM - 11:30 AM
	Wednesday, March 14, 2018	2:00 PM - 2:30 PM
	Friday, March 23, 2018	10:00 AM - 10:30 AM
	Thursday, March 29, 2018	12:00 PM - 12:30 PM

# Live Online Webinars

Live Online Webinars (1-hour sessions)			
TITLE	DATE	TIME (Eastern)	PRICE
Appeal to Buyer Motives to Close More Sales	Wednesday, January 3, 2018 Friday, January 26, 2018 Wednesday, February 7, 2018 Tuesday, February 20, 2018 Monday, March 12, 2018 Thursday, March 29, 2018	9:00 AM - 10:00 AM 1:00 PM - 2:00 PM 11:00 PM - 12:00 PM 3:00 PM - 4:00 PM 10:00 AM - 11:00 AM 2:00 PM - 3:00 PM	\$129
Build a High Performing Virtual Team	Tuesday, January 2, 2018 Wednesday, January 17, 2018 Friday, February 9, 2018 Monday, February 26, 2018 Wednesday, March 7, 2018 Thursday, March 22, 2018	3:00 PM - 4:00 PM 9:00 AM - 10:00 AM 9:00 AM - 10:00 AM 1:00 PM - 2:00 PM 10:00 AM - 11:00 AM 3:00 PM - 4:00 PM	\$129
Communicate with Different Personality Styles	Monday, January 8, 2018 Tuesday, January 23, 2018 Friday, February 2, 2018 Tuesday, February 13, 2018 Thursday, March 1, 2018 Tuesday, March 13, 2018	3:00 PM - 4:00 PM 10:00 AM - 11:00 AM 2:00 PM - 3:00 PM 10:00 AM - 11:00 AM 3:00 PM - 4:00 PM 9:00 AM - 10:00 AM	\$129
Create Your Work-Life Breakthrough	Thursday, January 4, 2018 Tuesday, January 23, 2018 Friday, February 2, 2018 Thursday, February 15, 2018 Tuesday, March 6, 2018 Wednesday, March 28, 2018	10:00 AM - 11:00 AM 2:00 PM - 3:00 PM 11:00 AM - 12:00 PM 3:00 PM - 4:00 PM 12:00 PM - 1:00 PM 2:00 PM - 3:00 PM	\$129
Disagree Agreeably	Tuesday, January 2, 2018 Thursday, January 11, 2018 Monday, January 22, 2018 Wednesday, February 7, 2018 Tuesday, February 20, 2018 Friday, March 2, 2018 Thursday, March 15, 2018 Monday, March 26, 2018	12:00 PM - 1:00 PM 3:00 PM - 4:00 PM 10:00 AM - 11:00 AM 9:00 AM - 10:00 AM 2:00 PM - 3:00 PM 9:00 AM - 10:00 AM 3:00 PM - 4:00 PM 10:00 AM - 11:00 AM	\$129
Dream Big, Focus Small: Achieve SMARTER Goals	Tuesday, January 9, 2018 Wednesday, January 24, 2018 Monday, February 5, 2018 Friday, February 23, 2018 Thursday, March 8, 2018 Wednesday, March 21, 2018	3:00 PM - 4:00 PM 10:00 AM - 11:00 AM 11:00 AM - 12:00 PM 2:00 PM - 3:00 PM 9:00 AM - 10:00 AM 3:00 PM - 4:00 PM	\$129
Getting Results Without Authority	Monday, January 8, 2018 Wednesday, January 31, 2018 Monday, February 12, 2018 Thursday, February 22, 2018 Friday, March 9, 2018 Wednesday, March 21, 2018	10:00 AM - 11:00 AM 3:00 PM - 4:00 PM 12:00 PM - 1:00 PM 4:00 PM - 5:00 PM 11:00 AM - 12:00 PM 9:00 AM - 10:00 AM	\$129

# Live Online Webinars

Live Online Webinars (1-hour sessions)			
TITLE	DATE	TIME (Eastern)	PRICE
How to Present Online	Wednesday, January 17, 2018 Tuesday, February 13, 2018 Friday, March 16, 2018	11:00 AM - 12:00 PM 10:00 AM - 11:00 AM 1:00 PM - 2:00 PM	\$129
Outstanding Customer Service	Wednesday, January 10, 2018 Monday, January 22, 2018 Monday, January 29, 2018 Wednesday, February 7, 2018 Friday, February 23, 2018 Monday, March 5, 2018 Thursday, March 22, 2018	8:00 AM - 9:00 AM 11:00 AM - 12:00 PM 12:00 PM - 1:00 PM 8:00 AM - 9:00 AM 1:00 PM - 2:00 PM 3:00 PM - 4:00 PM 8:00 AM - 9:00 AM	\$129
Performance Reviews That Motivate	Friday, January 12, 2018 Wednesday, January 24, 2018 Tuesday, February 6, 2018 Thursday, February 15, 2018 Friday, March 2, 2018 Wednesday, March 14, 2018	10:00 AM - 11:00 AM 2:00 PM - 3:00 PM 3:00 PM - 4:00 PM 10:00 AM - 11:00 AM 1:00 PM - 2:00 PM 10:00 AM - 11:00 AM	\$129
Powerful Conversations to Engage Your Workforce	Tuesday, January 9, 2018 Friday, January 19, 2018 Thursday, February 1, 2018 Monday, February 12, 2018 Friday, March 9, 2018 Tuesday, March 27, 2018	9:00 AM - 10:00 AM 2:00 PM - 3:00 PM 3:00 PM - 4:00 PM 10:00 AM - 11:00 AM 2:00 PM - 3:00 PM 9:00 AM - 10:00 AM	\$129
Present Complex Information	Tuesday, January 16, 2018 Friday, January 26, 2018 Thursday, February 15, 2018 Tuesday, February 27, 2018 Monday, March 5, 2018 Friday, March 30, 2018	4:00 PM - 5:00 PM 9:00 AM - 10:00 AM 8:00 AM - 9:00 AM 3:00 PM - 4:00 PM 10:00 AM - 11:00 AM 2:00 PM - 3:00 PM	\$129
Present to Persuade	Friday, January 5, 2018 Tuesday, January 16, 2018 Thursday, February 1, 2018 Wednesday, February 14, 2018 Thursday, March 1, 2018 Monday, March 12, 2018	1:00 PM - 2:00 PM 10:00 AM - 11:00 AM 2:00 PM - 3:00 PM 3:00 PM - 4:00 PM 10:00 AM - 11:00 AM 12:00 PM - 1:00 PM	\$129

# Live Online Webinars

Live Online Webinars (1-hour sessions)			
TITLE	DATE	TIME (Eastern)	PRICE
Present with Impact	Thursday, January 4, 2018 Tuesday, January 23, 2018 Friday, February 2, 2018 Wednesday, February 21, 2018 Thursday, March 8, 2018 Monday, March 19, 2018	9:00 AM - 10:00 AM 2:00 PM - 3:00 PM 9:00 AM - 10:00 AM 4:00 PM - 5:00 PM 3:00 PM - 4:00 PM 10:00 AM - 11:00 AM	\$129
Remember Names to Build Better Professional Relationships	Tuesday, January 9, 2018 Friday, February 16, 2018 Wednesday, March 14, 2018	12:00 PM - 1:00 PM 11:00 AM - 12:00 PM 2:00 PM - 3:00 PM	\$129
Secrets to Leading with Assertiveness	Friday, January 19, 2018 Wednesday, January 31, 2018 Friday, February 16, 2018 Tuesday, February 27, 2018 Thursday, March 15, 2018 Monday, March 26, 2018	9:00 AM - 10:00 AM 11:00 AM - 12:00 PM 10:00 AM - 11:00 AM 3:00 PM - 4:00 PM 11:00 AM - 12:00 PM 3:00 PM to 4:00 PM	\$129
Succession Planning for You and Your Managers	Thursday, January 25, 2018 Tuesday, February 13, 2018 Monday, March 19, 2018	10:00 AM - 11:00 AM 1:00 PM - 2:00 PM 3:00 PM - 4:00 PM	\$129
Time Management: Organize and Prioritize to Increase Your Productivity	Thursday, January 18, 2018 Wednesday, January 31, 2018 Friday, February 9, 2018 Tuesday, February 20, 2018 Wednesday, March 7, 2018 Friday, March 23, 2018	3:00 PM - 4:00 PM 9:00 AM - 10:00 AM 10:00 AM - 11:00 AM 4:00 PM - 5:00 PM 8:00 AM - 9:00 AM 10:00 AM - 11:00 AM	\$129

# Live Online Workshops

Live Online Workshops (2- and 3-hour sessions)			
TITLE	DATE	TIME (Eastern)	PRICE
Adjust to Change	Wednesday, January 10, 2018 Tuesday, January 23, 2018 Tuesday, February 6, 2018 Thursday, February 22, 2018 Friday, March 23, 2018	9:00 AM - 11:00 AM 1:00 PM - 3:00 PM 9:00 AM - 11:00 AM 1:00 PM - 3:00 PM 11:00 AM - 1:00 PM	\$249
Analyze Problems and Make Decisions	Monday, January 8, 2018 Friday, January 26, 2018 Tuesday, February 6, 2018 Wednesday, February 21, 2018 Thursday, March 8, 2018 Monday, March 19, 2018	11:00 PM - 2:00 PM 9:00 AM - 12:00 PM 2:00 PM - 5:00 PM 9:00 AM - 12:00 PM 1:00 PM - 4:00 PM 10:00 AM - 1:00 PM	\$349
Attitudes for Service	Thursday, January 4, 2018 Wednesday, January 17, 2018 Friday, January 26, 2018 Monday, February 5, 2018 Tuesday, February 13, 2018 Friday, February 23, 2018 Thursday, March 1, 2018 Wednesday, March 14, 2018 Tuesday, March 27, 2018	12:00 PM - 3:00 PM 8:00 AM - 11:00 AM 1:00 PM - 4:00 PM 10:00 PM - 1:00 PM 2:00 PM - 5:00 PM 8:00 AM - 11:00 AM 10:00 PM - 1:00 PM 2:00 PM - 5:00 PM 8:00 AM - 11:00 AM	\$349
Building Your Power Team	Tuesday, January 16, 2018 Thursday, February 8, 2018 Friday, March 16, 2018	10:00 AM - 12:00 PM 11:00 AM - 1:00 PM 11:00 AM - 1:00 PM	\$249
Coaching for Improved Performance	Wednesday, January 3, 2018 Thursday, January 18, 2018 Monday, January 29, 2018 Friday, February 9, 2018 Tuesday, February 20, 2018 Wednesday, February 28, 2018 Thursday, March 8, 2018 Wednesday, March 14, 2018 Friday, March 30, 2018	2:00 PM - 4:00 PM 8:00 AM - 10:00 AM 3:00 PM - 5:00 PM 1:00 PM - 3:00 PM 12:00 PM - 2:00 PM 8:00 AM - 10:00 AM 10:00 PM - 12:00 PM 8:00 AM - 10:00 AM 1:00 PM - 3:00 PM	\$249
Compelling Sales Presentations	Wednesday, January 17, 2018 Monday, February 12, 2018 Thursday, February 22, 2018 Friday, March 16, 2018	1:00 PM - 4:00 PM 10:00 AM - 1:00 PM 12:00 PM - 3:00 PM 1:00 PM - 4:00 PM	\$349
Critical Thinking: Tools for Effective Action	Tuesday, January 9, 2018 Monday, January 22, 2018 Wednesday, February 7, 2018 Tuesday, March 6, 2018 Thursday, March 29, 2018	8:00 AM - 11:00 AM 12:00 PM - 3:00 PM 1:00 PM - 4:00 PM 9:00 AM - 12:00 PM 2:00 PM - 5:00 PM	\$349

# Live Online Workshops

Live Online Workshops (2- and 3-hour sessions)			
TITLE	DATE	TIME (Eastern)	PRICE
Cross and Up Selling	Monday, January 8, 2018 Tuesday, January 23, 2018 Friday, February 16, 2018 Thursday, March 8, 2018 Monday, March 26, 2018	12:00 PM - 3:00 PM 1:00 PM - 4:00 PM 9:00 AM - 12:00 PM 2:00 PM - 5:00 PM 11:00 AM - 2:00 PM	\$349
Cultivate Power without Being Intimidating	Friday, January 5, 2018 Thursday, January 18, 2018 Monday, February 5, 2018 Tuesday, February 27, 2018 Wednesday, March 21, 2018	12:00 PM - 3:00 PM 9:00 AM - 12:00 PM 1:00 PM - 4:00 PM 8:00 AM - 11:00 AM 12:00 PM - 3:00 PM	\$349
Delegation	Friday, January 5, 2018 Wednesday, January 17, 2018 Tuesday, February 6, 2018 Monday, February 26, 2018 Wednesday, March 7, 2018 Thursday, March 29, 2018	9:00 AM - 12:00 PM 2:00 PM - 5:00 PM 9:00 AM - 12:00 PM 1:00 PM - 4:00 PM 2:00 PM - 5:00 PM 8:00 AM - 11:00 AM	\$349
Goal Setting and Accountability	Thursday, January 11, 2018 Wednesday, January 31, 2018 Thursday, February 8, 2018 Tuesday, February 27, 2018 Monday, March 5, 2018 Thursday, March 22, 2018	2:00 PM - 4:00 PM 9:00 AM - 11:00 AM 3:00 PM - 5:00 PM 10:00 AM - 12:00 PM 1:00 PM - 3:00 PM 2:00 PM - 4:00 PM	\$249
How to Cold Call and Build New Customers	Monday, January 8, 2018 Friday, January 19, 2018 Tuesday, January 30, 2018 Tuesday, February 6, 2018 Thursday, February 15, 2018 Monday, February 26, 2018 Friday, March 9, 2018 Tuesday, March 20, 2018 Thursday, March 29, 2018	1:00 PM - 4:00 PM 11:00 AM - 2:00 PM 9:00 AM - 12:00 PM 2:00 PM - 5:00 PM 8:00 AM - 11:00 AM 12:00 PM - 3:00 PM 10:00 AM - 1:00 PM 8:00 AM - 11:00 AM 2:00 PM - 5:00 PM	\$349
Lead Change Effectively	Tuesday, January 2, 2018 Thursday, January 18, 2018 Friday, February 2, 2018 Wednesday, February 14, 2018 Thursday, March 1, 2018 Monday, March 12, 2018	1:00 PM - 3:00 PM 2:00 PM - 4:00 PM 11:00 AM - 1:00 PM 3:00 PM - 5:00 PM 8:00 AM - 10:00 AM 2:00 PM - 4:00 PM	\$249
Leading Across Generations	Monday, January 8, 2018 Thursday, January 25, 2018 Monday, February 12, 2018 Wednesday, February 28, 2018 Tuesday, March 13, 2018 Friday, March 30, 2018	11:00 AM - 1:00 PM 1:00 PM - 3:00 PM 3:00 PM - 5:00 PM 1:00 PM - 3:00 PM 2:00 PM - 4:00 PM 10:00 AM - 12:00 PM	\$249

# Live Online Workshops

Live Online Workshops (2- and 3-hour sessions)			
TITLE	DATE	TIME (Eastern)	PRICE
Managing Conflict in the Workplace	Wednesday, January 10, 2018 Monday, January 29, 2018 Thursday, February 8, 2018 Tuesday, February 20, 2018 Wednesday, March 7, 2018 Monday, March 26, 2018	9:00 AM - 12:00 PM 2:00 PM - 5:00 PM 1:00 PM - 4:00 PM 8:00 AM - 11:00 AM 10:00 AM - 1:00 PM 1:00 PM - 4:00 PM	\$349
Managing Customer Expectations	Monday, January 8, 2018 Thursday, January 25, 2018 Thursday, February 8, 2018 Tuesday, February 27, 2018 Tuesday, March 13, 2018 Wednesday, March 28, 2018	2:00 PM - 5:00 PM 9:00 AM - 12:00 PM 8:00 AM - 11:00 AM 1:00 PM - 4:00 PM 11:00 AM - 2:00 PM 8:00 AM - 11:00 AM	\$349
Managing Workplace Stress	Wednesday, January 10, 2018 Friday, January 26, 2018 Monday, February 12, 2018 Thursday, March 8, 2018 Wednesday, March 28, 2018	8:00 AM - 11:00 AM 12:00 PM - 3:00 PM 1:00 PM - 4:00 PM 8:00 AM - 11:00 AM 1:00 PM - 4:00 PM	\$349
Meetings that Work	Friday, January 12, 2018 Monday, January 22, 2018 Thursday, February 1, 2018 Wednesday, February 21, 2018 Tuesday, March 20, 2018	1:00 PM - 3:00 PM 3:00 PM - 5:00 PM 9:00 AM - 11:00 AM 3:00 PM - 5:00 PM 1:00 PM - 3:00 PM	\$249
Negotiations: A Human Relations Approach	Monday, January 8, 2018 Wednesday, January 24, 2018 Friday, February 16, 2018 Monday, February 26, 2018 Wednesday, March 7, 2018 Thursday, March 29, 2018	2:00 PM - 4:00 PM 9:00 AM - 11:00 AM 1:00 PM - 3:00 PM 10:00 AM - 12:00 PM 2:00 PM - 4:00 PM 10:00 AM - 12:00 PM	\$249
Overcoming Workplace Negativity with Enthusiasm	Friday, January 12, 2018 Wednesday, January 24, 2018 Thursday, February 1, 2018 Tuesday, February 13, 2018 Thursday, March 15, 2018 Tuesday, March 27, 2018	12:00 PM - 3:00 PM 8:00 AM - 11:00 AM 2:00 PM - 5:00 PM 9:00 AM - 12:00 PM 8:00 AM - 11:00 AM 1:00 PM - 4:00 PM	\$349
Secrets of Motivation	Friday, January 5, 2018 Thursday, January 25, 2018 Monday, February 5, 2018 Wednesday, February 21, 2018 Friday, March 2, 2018 Wednesday, March 21, 2018	10:00 AM - 12:00 PM 2:00 PM - 4:00 PM 1:00 PM - 3:00 PM 9:00 AM - 11:00 AM 1:00 PM - 3:00 PM 2:00 PM - 4:00 PM	\$249

# Live Online **Workshops**

Live Online Workshops (2- and 3-hour sessions)			
TITLE	DATE	TIME (Eastern)	PRICE
Strategic Planning Essentials: Prepare for Future Success	Wednesday, February 7, 2018 Thursday, March 15, 2018	1:00 PM - 4:00 PM 8:00 AM - 11:00 AM	\$249
Successful Public Speaking	Wednesday, January 3, 2018 Thursday, January 11, 2018 Monday, January 22, 2018 Thursday, February 1, 2018 Friday, February 9, 2018 Wednesday, February 21, 2018 Monday, March 5, 2018 Friday, March 16, 2018 Wednesday, March 28, 2018	12:00 PM - 3:00 PM 8:00 AM - 11:00 AM 1:00 PM - 4:00 PM 8:00 AM - 11:00 AM 12:00 PM - 3:00 PM 1:00 PM - 4:00 PM 2:00 PM - 5:00 PM 9:00 AM - 12:00 PM 1:00 PM - 4:00 PM	\$249
Transforming Customer Complaints into Opportunities	Thursday, January 4, 2018 Tuesday, January 16, 2018 Wednesday, February 14, 2018 Friday, February 23, 2018 Tuesday, March 6, 2018 Monday, March 19, 2018	9:00 AM - 12:00 PM 12:00 PM - 3:00 PM 8:00 AM - 11:00 AM 12:00 PM - 3:00 PM 9:00 AM - 12:00 PM 2:00 PM - 5:00 PM	\$249
Unleash the Power of Mentoring In your Organization	Wednesday, January 10, 2018 Tuesday, January 30, 2018 Monday, February 5, 2018 Thursday, February 22, 2018 Friday, March 2, 2018 Tuesday, March 20, 2018	2:00 PM - 4:00 PM 12:00 PM - 2:00 PM 3:00 PM - 5:00 PM 11:00 AM - 1:00 PM 1:00 PM - 3:00 PM 2:00 PM - 4:00 PM	\$249
Virtual Meetings that Engage	Thursday, January 25, 2018 Monday, February 12, 2018 Thursday, March 15, 2018	8:00 AM - 10:00 AM 11:00 AM - 1:00 PM 2:00 PM - 4:00 PM	\$249



# Live Online Seminars

Live Online Seminars (6- to 12-hour programs consisting of between two and six consecutive weekly sessions)			
TITLE	DATE	TIME (Eastern)	PRICE
Confident, Assertive, In Charge: Developing the Attitudes of Leadership <i>(Four consecutive weekly 3-hour sessions)</i>	Wednesday, January 10, 2018 Thursday, February 8, 2018 Monday, March 5, 2018	1:00 PM - 4:00 PM 10:00 AM - 1:00 PM 2:00 PM - 5:00 PM	\$1695
Dale Carnegie® Sales Training: Winning with Relationship Selling (Live Online) <i>(Six consecutive weekly 2-hour sessions)</i>	Thursday, January 4, 2018 Monday, February 26, 2018	12:00 PM - 2:00 PM 3:00 PM - 5:00 PM	\$1695
Expert Online Trainer Bootcamp <i>(Four consecutive weekly 2-hour sessions)</i>	Friday, February 2, 2018	11:00 AM - 1:00 PM	\$1695
How to Communicate with Diplomacy and Tact <i>(Four consecutive weekly 3-hour sessions)</i>	Tuesday, January 9, 2018 Wednesday, February 14, 2018 Thursday, March 1, 2018	2:00 PM - 5:00 PM 10:00 AM - 1:00 PM 1:00 PM - 4:00 PM	\$1695
How to Win Friends and Influence Business People <i>(Four consecutive weekly 3-hour sessions)</i>	Thursday, January 4, 2018 Tuesday, February 6, 2018 Friday, March 9, 2018	2:00 PM - 5:00 PM 10:00 AM - 1:00 PM 12:00 PM - 3:00 PM	\$1695
Leading Virtual Teams <i>(Two consecutive weekly 3-hour sessions)</i>	Tuesday, January 9, 2018 Wednesday, January 24, 2018 Monday, February 5, 2018 Thursday, February 15, 2018 Wednesday, March 7, 2018 Friday, March 23, 2018	11:00 AM - 2:00 PM 1:00 PM - 4:00 PM 12:00 PM - 3:00 PM 2:00 PM - 5:00 PM 9:00 AM - 12:00 PM 12:00 PM - 3:00 PM	\$1695
A Manager's Guide to Sustainable Employee Engagement <i>(Three consecutive weekly 2-hour sessions)</i>	Thursday, January 11, 2018 Monday, January 22, 2018 Friday, February 2, 2018 Wednesday, February 14, 2018 Tuesday, March 6, 2018 Thursday, March 22, 2018	10:00 AM - 12:00 PM 2:00 PM - 4:00 PM 12:00 PM - 2:00 PM 3:00 PM - 5:00 PM 10:00 AM - 12:00 PM 2:00 PM - 4:00 PM	\$1695
Marshall Goldsmith - What Got You Here Won't Get You There <i>(Two consecutive weekly 3-hour sessions)</i>	Friday, January 12, 2018 Tuesday, January 23, 2018 Wednesday, February 7, 2018 Monday, March 5, 2018 Wednesday, March 21, 2018	10:00 AM - 1:00 PM 2:00 PM - 5:00 PM 12:00 PM - 3:00 PM 1:00 PM - 4:00 PM 10:00 AM - 1:00 PM	\$1695

# Live Online Seminars

Live Online Seminars (6- to 12-hour programs consisting of between two and six consecutive weekly sessions)			
TITLE	DATE	TIME (Eastern)	PRICE
Step Up to Leadership <i>(Two consecutive weekly 3-hour sessions)</i>	Wednesday, January 3, 2018 Friday, January 12, 2018 Monday, January 22, 2018 Wednesday, February 7, 2018 Tuesday, February 13, 2018 Friday, March 2, 2018 Thursday, March 15, 2018 Tuesday, March 27, 2018	2:00 PM - 5:00 PM 10:00 AM - 1:00 PM 1:00 PM - 4:00 PM 9:00 AM - 12:00 PM 2:00 PM - 5:00 PM 10:00 AM - 1:00 PM 10:00 AM - 1:00 PM 12:00 PM - 3:00 PM	\$1695
Time Management <i>(Four consecutive weekly 3-hour sessions)</i>	Friday, January 5, 2018 Thursday, February 1, 2018 Tuesday, March 6, 2018	10:00 AM - 1:00 PM 1:00 PM - 4:00 PM 10:00 AM - 1:00 PM	\$1695
Trusted Advisor Bootcamp <i>(Six consecutive weekly 2-hour sessions)</i>	Tuesday, January 9, 2018 Friday, February 2, 2018 Wednesday, March 7, 2018	2:00 PM - 4:00 PM 10:00 AM - 12:00 PM 2:00 PM - 4:00 PM	\$1695
Winning Leadership: Engage, Align and Get Results <i>(Four consecutive weekly 3-hour sessions)</i>	Wednesday, January 3, 2018 Tuesday, March 6, 2018	12:00 PM - 3:00 PM 2:00 PM - 5:00 PM	\$1695

# The Dale Carnegie Live Online Experience

Live Online training from Dale Carnegie breaks the mold of lecture-format webinars – every participant actively contributes to the session: speaking to the instructor, chatting with participants, completing activities, and much more! It's two-way online engagement like you've never experienced before!

- *All courses are delivered by Dale Carnegie Certified Live Online Trainers and Producers.*
- *All courses are delivered using the Adobe Connect platform. This includes more than just polls and audio discussion – we use ALL the platform has to offer including text chat, whiteboard activities, breakout rooms, and more!*
- *Technical and customer support is available a half hour before and during your virtual program.*
- *Access to our online learning portal provides program participant manuals, course completion certificates, and the ability to transfer to other dates or sign-up for additional programs.*
- *An extensive calendar, with most programs running several times a month.*

## Dale Carnegie offers a variety of online training options for individuals or corporate teams

### Live Online Webinars: \$129

- *1-Hour virtual instructor-led sessions utilizing chat, whiteboard tools and polling*
- *Fast-paced interactive exchange of timely skills*
- *Participants engage through interactive tools addressing outcomes and “How To’s”*

### Live Online Workshops: \$249-\$349

- *2-Hour and 3-Hour virtual instructor-led sessions utilizing chat and voice interaction, whiteboard tools, polling, and breakout rooms*
- *Skills development with emphasis on relevant business examples and collaboration*
- *Individualized coaching from the trainer and ongoing feedback from participants*
- *Breakout Rooms: Participants are given the chance to put skills and new processes to practice in small groups within the Adobe Connect platform*

### Live Online Seminars: \$499-\$1795

- *Includes all of the Workshop features listed above*
- *Two to six sessions, held on the same day on consecutive weeks*
- *Deep-dive skills development boot camps with emphasis on business examples and collaboration*

### On-Demand Training

- *Self-Paced e-learning modules for anytime learning*