



**FOR IMMEDIATE RELEASE**

## **DALE CARNEGIE TRAINING ANNOUNCES A NEW FRANCHISE IN TENNESSEE**

**HAUPPAUGE, NY** (September 18, 2008) – Dale Carnegie Training®, the global business training company with nearly 100 years of operation, today announced the new ownership of Dale Carnegie Training in Nashville Tennessee. The Nashville franchise currently serves Middle and East Tennessee.

Dale Carnegie Training® emphasizes practical principles and processes by designing programs that offer people the knowledge, skills and practices they need to add value to their business. Connecting proven solutions with real-world challenges, Dale Carnegie Training® is recognized internationally as the leader in bringing out the best in people.

Middle and East Tennessee businesses will continue to have access to a wealth of knowledge and expertise,” says David Fagiano, Dale Carnegie Training’s Chief Operating Officer who also oversees franchising. “Through individual programs, as well as corporate solution strategies, we focus on giving people in business the opportunity to sharpen their skills and improve their performance in order to build positive, steady and profitable results.”

“Having been a part of Dale Carnegie Training for fourteen years, seven of which in Nashville, I am excited to expand our presence in the area,” says Allyn Walker, President of Business Innovation Partners, LLC. “Our focus is on business results through innovative solutions. Whether it is with our healthcare or manufacturing clients, or our small business market, we are committed to accelerating our partners toward their organizational objectives and goals.”

The Middle and East Tennessee franchise is operated locally by Business Innovation Partners, LLC, the main office located at 1321 Murfreesboro Road, Suite 311 Nashville, TN 37217. For information about courses or customized training for your company, please call Allyn Walker at 615.399.5101 or visit [www.nashville.dalecarnegie.com](http://www.nashville.dalecarnegie.com).

### **About Dale Carnegie Training®**

Dale Carnegie Training® partners with middle market and large corporations as well as organizations to produce measurable business results by improving the performance of employees with emphasis on leadership, sales, team member engagement, customer service, presentations, process improvement and other essential management skills. The programs are available in 29 languages throughout the world; they cover the entire United States and reach over 70 countries. Dale Carnegie Training® includes as its clients 400 of the Fortune 500 companies. Approximately 7 million people have experienced Dale Carnegie Training®.

Dale Carnegie’s corporate specialists work with individuals, groups and organizations to design solutions that unleash your employees’ potential, enabling your organization to reach the next level of performance. Dale Carnegie Training® offers public courses, seminars and workshops, as well as in-house customized training, corporate assessments, online-reinforcement and one-on-one coaching.