

Peter V. Handal
Chairman, President & Chief Executive Officer
Dale Carnegie & Associates, Inc.

Mr. Peter V. Handal is Chairman, President and CEO of Dale Carnegie & Associates, the oldest training company in the world, originally based on Dale Carnegie's world famous best seller: "How to Win Friends and Influence People." Dale Carnegie has 200 offices, both franchised and company owned, in 70 countries on 6 continents. Mr. Handal joined the Company in 1999 and was elected President and CEO in 2000.

Dale Carnegie partners with middle market and large corporations and organizations to produce measurable business results by improving "soft skills," with emphasis on leadership, sales, team building and inter-personal relations, customer service, public speaking and presentations, and other essential non-technical management skills. The Company works in 27 languages throughout the world and includes as its clients 400 of the Fortune 500 companies. Over 6 million people have experienced Dale Carnegie Training.

Mr. Handal is a widely recognized expert for workplace and executive management issues, and he is regularly quoted in publications such as *The Wall Street Journal*, *The New York Times*, *The Financial Times* and *The International Herald Tribune*. In addition, Mr. Handal shares his expertise with regional newspapers such as *The Fresno Bee*, *The Pittsburgh Post-Gazette*, *The Dallas Morning News*, among others.

Previously he was CEO of a children's wearing apparel and accessories company, which manufactured its products in 22 countries and marketed them under the "Just 4 Kids" brand. Mr. Handal has also worked at Exxon Corporation in the Treasurer's and New Investments Departments.

Mr. Handal is CEO of J4P Associates, a real estate concern in Baltimore, where he is also active as a developer. He is also President of COWI International Group, a management-consulting firm that provides strategic planning, due diligence, litigation support, turn-around and other consulting services for companies in the United States and Eastern Europe.

Over the last 15 years he has been a Board Member of various public and private companies in the United States and Europe. He is currently on the Board of Wilsons The Leather Experts Inc. (NASDAQ) and Dale Carnegie & Associates.

Mr. Handal's not-for-profit activities include the Lott Community Development Corporation, The Lott Residence, The St. Vincent Ferrer Church and The Cardinal Cooke Guild. He is also Vice President and a Member of the Board of The Metropolitan Opera Club.

Mr. Handal is also a Director of the American Association of Exporters and Importers (AAEI). He has held several positions with the AAEI, including Chairman. Mr. Handal is a member of the U.S. Government's Industry Trade Advisory Committee for Distribution Services, appointed by the Secretary of Commerce and the United States Trade Representative. Mr. Handal has testified on various trade-related matters before Committees and Sub-committees of The House of Representatives and The Senate of the United States.

Mr. Handal has a B.A. from Georgetown University, and a M.B.A. from the University of Chicago. He and his wife, Patricia, live in New York.

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